

Five myths about infrastructure



By Joel H. Moser,

Myth No. 1

New infrastructure projects would reduce unemployment.

In his inaugural address, Trump vowed to “build new roads, and highways, and bridges, and airports, and tunnels, and railways all across our wonderful nation” and explained that we will “get our people off of welfare and back to work rebuilding our country with American hands and American labor.” This is a familiar theme. President Barack Obama said essentially the same thing during his time in office.

While it is certainly true that more projects would mean more demand for man-hours of work, Americans are mostly already working, with the unemployment rate of roughly 4 percent at its lowest point in years. And while there is regional variation, the building trades are getting lots of work overall. It isn't clear that there would even be enough skilled American labor to undertake any massive infrastructure program without cannibalizing existing projects and driving up the price of construction by private enterprise, thus reducing incentives to create new jobs.

Myth No. 2

Regulations kill infrastructure projects.

In explaining his plans for rebuilding America during “Infrastructure Week,” Trump proposed that “a few simple pages” of rules could replace

the current complex regulations, boosting infrastructure projects. Trump's promise echoed long-held conservative dogma that regulations, particularly environmental-review requirements, stifle major projects. For instance, in a report detailing alternatives for generating \$1 trillion in infrastructure investment, the conservative Heritage Foundation suggested “reforming regulations that hamper infrastructure projects.”

But if job data is any indication, regulations do not result in an overall reduction of activity in the infrastructure sector, though they may change what kinds of projects are undertaken.

Since the publication of Rachel Carson's classic book on environmentalism, “Silent Spring,” 55 years ago, the implementation of regulations — specifically environmental rules — has spurred infrastructure projects all over the country, from air pollution control to solar-power installations and more. In 2012, for example, a Maryland-based environmental group announced that cleaning up the Chesapeake Bay by upgrading sewage systems would create 240,000 jobs. And more regulations requiring, for example, smart grids to distribute renewable power would result in extensive project starts.

Myth No. 3

Private investment leads to infrastructure projects.

In his recent budget proposal, the president called for spending \$200 billion to “incentivize”

private investment to build infrastructure. Again, this is a familiar move. Obama regularly called for “leveraging” private companies to achieve a larger civil works agenda, focusing on an infrastructure bank that would organize this effort.

What Trump and Obama hoped was that investment in infrastructure equity by the private sector would fuel a building boom. What they have overlooked is that the private sector has always funded civil infrastructure by underwriting and buying municipal bonds, which allow local governments to borrow money from private investors in exchange for interest and tax benefits. What is now proposed is merely a different financing structure: private investment in equity — in other words, an ownership stake — in these public facilities, which supposedly will mean more new projects.

But this is a mistake. The mode of raising capital does not cause development. Projects happen either when there is an investable private opportunity or when the government levies a tax or authorizes a user charge, such as a toll, to fund the repayment of a capital investment. Private investment is a way to raise capital, but no evidence suggests that private investment itself causes projects to happen.

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California Sub-Bid Request Ads

Balfour Beatty Infrastructure Inc.

9800 S Meridian Blvd Suite 250, Englewood, CO 80112 • Phone: (720) 643-2292

Balfour Beatty Infrastructure, Inc. (BBI) is soliciting proposals from all interested contractors for drainage, structural, fire alarm, security system, mechanical, traffic control, pavement marking, survey, and trucking subcontract work associated with the **Twin Peaks Tunnel Trackway Improvement Project currently advertised by San Francisco Municipal Transportation Agency (SFMTA) in San Francisco, California.**

A majority of the work will take place during a 45 day shutdown of the Twin Peaks Tunnel from June 25, 2018 to August 9, 2018. During the shutdown, 43 days are allotted for contractor work with the remaining 2 days being reserved for correction and testing.

Due to the strict deadline, multiple shifts will likely be required to complete work on schedule.

For this project, a goal for Small Business Enterprise (SBE), Disadvantaged Business Enterprise (DBE), and Woman Owned Disadvantaged Business Enterprise (Woman Owned DBE) participation has been established. Subcontractors meeting project goals for SBE, DBE, and Woman Owned DBE criteria may be given preference in order to meet these goals

If interested in submitting a bid in any of these categories, please email railbids@bbi.us for a link to the specifications and plans.

All questions or clarifications with respect to the inquiry can be addressed to Kelsey Chiarelli by email at kchiarelli@bbi.us or by phone at 720-737-4390.

Proposals must be submitted no later than **12/19/17 at 3:00 PM PST** to railbids@bbi.us



(An Equal Opportunity Employer)

is requesting proposals (RFP) for the UC Hastings – Academic Building Replacement project for the following trades: Auger Cast Piles, Earthwork/Site Demolition, Support of Excavation

• RFP Due Date - December 22nd, 2017

A Pre-Bid Meeting/Site Walk will be held at the project site located at 333 Golden Gate Ave, San Francisco, CA, on **December 11th, 2017 at 9:00 am**

RFP Documents Can be Downloaded at:

<https://app.buildingconnected.com/public/5579ca47675b720a008b2c5a>

Please contact Greg.seldon@clarkconstruction.com with any questions.

Clark Construction Group- California, LP

Contractor License #839892

180 Howard Street, Suite 1200, San Francisco, CA 94105

Phone: 415-767-7016 • Fax: 415-767-7099



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138

Phone (408) 574-1400 Fax (408) 365-9548

Contact: David Kennedy

Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED SBE / MBE / WBE / Labor
Surplus Area Firms SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

**Rubber Dam No. 3 Fishway Construction
and Fabric Replacement**

ACWD Project No. G-G43.03B, Job 21083

Owner: Alameda County Water District

Engineers' Estimate: \$9,780,000.

BID DATE: January 10, 2018 @ 3:00 PM

Items of work include but are not limited to:
SWPPP, Signs, Site Security, Erosion Control,
Hazardous Material Control, Dewatering, Anode
Well, Cast-In-Place Reinforced Concrete, Misc.
Metal Work, Chain-Link Fence & Gate, Shoring,
Fiber Optic Work, Electrical and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

3 Places Women-Owned Businesses Turn for Financing

By Gerri Detweiler,

Male or female, finding financing for your small business can be daunting and time-consuming. Some research indicates women have a harder time securing small business loans than men, while other research says the gap is largest for those trying to raise investment capital.

Traditional funding from banks and credit unions is typically the most attractive in terms of both interest rates and repayment terms, but can be the hardest to get, especially for younger businesses and those looking for smaller loans. If you're a women- or woman-owned business and can't get your foot through the front door of the bank lobby, here are three alternative places to look for financing.

Community Lenders

There are many state and regional programs that provide funding to traditionally disadvantaged entrepreneurs, including women. These loans are often offered through Community Development Financial Institutions (CDFIs) and they usually come with valuable "technical assistance" — training and consulting to help the business be successful. A few examples:

Working Solutions

This is a CDFI that serves nine Bay-area counties in California. It offers installment loans of \$5000 to \$50,000 with terms of three to five years, along with free business coaching, advising and consulting for the life of the loan. Sixty percent of the loan portfolio is comprised of loans to women-owned businesses.

WomenVenture

The mission of this Minneapolis-based organization is "to help women attain economic self-sufficiency through the creation and growth of profitable and sustainable businesses." Through its Entrepreneurship Pathways program it offers a program that offers classes, consultation, networking and access to capital in the form of micro loans of up to \$50,000 for business start-up and expansion costs. These loans are designed for clients unable to access capital from traditional lenders.

First State Community Loan Fund

This Delaware-based CDFI, "acts as the catalyst for providing in-depth, substantive, outcome-oriented business services to women entrepreneurs." It offers loans from \$20,000 to \$250,000 with a



California Sub-Bid Request Ads

DBE SUBCONTRACTORS/SUPPLIER BIDS/PROPOSALS REQUESTED

PURPLE LINE EXTENSION PROJECT, SECTION 3 – DESIGN/BUILD

RFQ/RFP CONTRACT NO. C40403C1151, LOS ANGELES, CA

BID/PROPOSAL SUBMITTAL DATE TO LACMTA: January 29, 2018 @ 2:00 PM

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)

PERFORMANCE/PAYMENT/SUPPLY BOND MAY BE REQUIRED

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA'S DBE PROGRAM.

FRONTIER-KEMPER/TUTOR PERINI, JOINT VENTURE (FKTPJV) AND LEAD DESIGN FIRM, STV INCORPORATED, INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING PARTICIPATION ON THIS PROJECT.

DRAWINGS AND SPECS CAN BE REVIEWED IN OUR OFFICE MONDAY THROUGH FRIDAY, 8:00 AM TO 5:00 PM. QUOTES ARE REQUIRED BY CLOSE OF BUSINESS JANUARY 15th, 2018, SO THAT ALL BIDS/PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO):

Administrative Services, Aggregate Suppliers, Asphalt Paving and Aggregate Base, Asphalt/Concrete Crushing, Building & Surface Demolition, Camera Sewer Inspection, Cleaning/Janitorial Services, Compensation, Grouting/Ground Treatment, Concrete Barrier, Concrete Coring, Concrete Flatwork, Concrete Formwork and Supply Concrete Placing, Concrete Pumping, Construction Area Signs, Contaminated Soil Handling, Dewatering, Electrical, Commodities, Electrical Contractors, Electrical Equipment, Erosion Control, Fabricated Steel Tunnel Liners, Fencing – Chain link, Fencing – Wood, Fuel/Oil/and Grease, Hazardous Material Removal, Instrumentation/Settlement Monitoring, Landscaping, Lead and Asbestos Abatement, Manhole Covers/Grating, Metal Fabrication, Minor Concrete/Structures, Noise/Vibration Monitoring, Pavement Marking, Photography, Public Relations, QA/QC, Testing, Ready Mix Concrete Supply, Rebar/GFRP Furnish & Install, Roadway/Parking Lot Striping, Secant Pile Headwalls & Shaft, Security Services, Precast Concrete Tunnel Liners – Furnish, Shotcrete Materials, Signage, Survey, SWPPP Plan Preparation, SWPPP Implementation, Temporary Construction Materials, Temporary Utilities, Portable Toilets/Service, Traffic Control, Traffic Signals, Trailers/Field Offices, Trucking/Hauling, Underground Utilities – Furnish Materials, Utilities–Relocation of Existing (Sewer, Water, Storm Drain), Utility Location/Mapping Water Treatment, Waterproofing, Water top, Webcam Services, WF Soldier Piles/Round Pipe Struts – Furnish, Wheel Wash.

ALL DBE FIRMS MUST BE CERTIFIED UNDER THE CALIFORNIA UNIFIED CERTIFICATION PROGRAM (CUCP) BY THE BID/PROPOSAL DUE DATE AND MUST PROVIDE OUR OFFICE WITH A COPY OF THEIR DBE CERTIFICATION LETTER TO INCLUDE WITH OUR BID/PROPOSAL.

CONTACT: Frontier Kemper Purple Line 3 Estimating Team

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REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Pavement rehabilitation and ramp metering
Hwy 680 Fremont

Caltrans #04-3G6034

BID DATE: December 20, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Progress Schedule, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Clearing & Grubbing, Temporary Erosion Control Measures, Roadway Excavation, Structure Excavation, Structure Backfill, Pervious Backfill Material, Imported Borrow, Cement Treated Base, Rapid Set LCP, Lean Concrete Base, Crack and Seat, Crack Treatment, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Cold Plane AC, Precast Jointed Concrete Pavement, Individual Slab Replacement, Furnish & Drive Pile, Concrete Gutter Lining, CIDH Pile, Structural Concrete, Minor Concrete, Paving Notch Extension, Fractured Rib Texture, Clean Expansion Joint, Joint Seal, Bar Reinforcing Steel, Sign Structure, Underground, Adjust Utilities, Culvert Slurry-Cement Backfill, Rock Slope Protection, Misc. Iron & Steel, Pavement Marker, Barrier Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Temp K-Rail and Crash Cushion, Concrete Barrier Type 60s & 736s, Striping & Marking, Rumble Strip, Electrical, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

3 Places Women-Owned Businesses Turn for Financing

Continued from page 2

focus on minority and women-owned businesses. It also operates a Women's Business Center and has developed a variety of programs for women entrepreneurs.

How do you find these programs? Your local Women's Business Center or Small Business Development Center can help. You can also check directories of microlenders through the Opportunity Finance Network CDFI locator.

Crowdfunding

There are four main types of crowdfunding: reward, debt, donation and equity crowdfunding. Each has its pros and cons, but all aim to make it easier for business owners with great ideas or products to reach a wide audience for funding.

The good news is that many women-owned businesses end up finding success with crowdfunding. A 2017 crowdfunding report by the National

Women's Business Council, for example, found that 47% of successful campaigns on the popular crowdfunding platform Indiegogo were run by women. It also generally confirmed previous research that found that "women in general set lower funding targets but enjoy higher success rates" than men when it comes to crowdfunding.

Online Lenders

You aren't likely to find online loans specifically reserved just for women-owned businesses. But at the same time, shopping online can make the process easier and open up a greater number of financing possibilities. Keep in mind that online business loan shopping sites may operate in a variety of ways:

- Lead generation sites will simply gather your information then sell it to various lenders, which may then call or email you with information or offers.

- Online lenders may offer a specific set of loan products aimed at specific types of borrowers (for example, those with significant credit card sales). Remember: just because you can't qualify with one lender doesn't mean you can't qualify with others.

- Online brokers may try to help get you funding with various lenders with whom they have a relationship. They may charge a significant fee for this service, so be sure to ask.

- Online marketplaces will present you with options and allow you to choose which ones seem right for your needs. Ideally, you'll also see which loans are best matched to your qualifications. (Disclosure: Nav's small business loan marketplace operates this way.)

One advantage of online lending often especially

Continued on page 5



California Sub-Bid Request Ads

Guy F. Atkinson
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers
for:

Caltrans Contract 07-202124

**Construction on State Hwy 710 in Los Angeles County
in and near Bell, Vernon and the City of Commerce**

from 0.2 Mile South of Slauson Ave Overcrossing to 0.1 Mile North of Third St Overcrossing

Bids Tuesday, January 30, 2018

Description of Work, Services & Supply (but not limited to): PAVEMENT REHAB & BRIDGE WIDENING: Aggregate Base, Architectural Treatment Guniting Finish, Biologist Services, Chain Link Railing (Various Sizes), CIDH (16"/87"/90") Concrete Piling, Concrete Barrier (Various Types), Construction Area Signs, Demolition, Drill & Bond Dowel, Drilled Piling, Electrical, Erosion Control, Fence/MBGR, Flatwork, Hazardous Waste Removal, HMA, Joint Seals, Furnish Laminated Panel Signs (Various Sizes), Landscape, LCB Rapid Set, Minor Concrete, Paving Supply, Pavement Marking, OHSS, Driven Piling, Polyester Concrete Overlay (Furnish/ Place), Precast Bridge Concrete, Precast Prestressed Concrete Girders (Various Sizes & Types), Rapid Setting Concrete, Rebar, 24" Reinforced Concrete Pipe, Rock Blanket, Furnish Single Sheet Aluminum Signs (Various Sizes) Structural Concrete, Street Sweeping, Structural Steel, Temporary Concrete Washout, Temporary Fiber Roll/ Gravel Bag Bern/Hydraulic Mulch/Hydropseed, Temporary Railing, Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$85,000,000

11% DBE Project Goal

****Lower Tier DBE participation is greatly encouraged****

Guy F. Atkinson

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

social.estimating@atkn.com

Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number, DBE cert # number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT,
ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-202124>

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**With a monthly
readership of 75,000,
SBE reaches a diverse
audience, cutting across
ethnic and gender lines
as well as traditional
industry segments.**



Five myths about infrastructure

Continued from page 1

Myth No. 4

Infrastructure spending will spur growth.

The American Society of Civil Engineers annually issues a "report card" on the condition of American infrastructure. According to this year's report, we are not in good shape. What could fix our D-plus grade? The society reports that we need to close our "\$2.0 trillion 10-year investment gap" with a healthy round of infrastructure spending. According to the Treasury Department, these kinds of investments are important for "spurring growth."

During the global financial crisis, economists saw infrastructure spending as a better option than "throwing money out of helicopters" — metaphorically speaking — to goose the economy.

They may have had a point at the time, but these days, U.S. economic growth is not particularly slow, so speeding it up would probably take more than spending on infrastructure (or throwing money out of helicopters). And though the condition of our existing infrastructure is generally appalling, that's a repair and maintenance issue, not a result of too little investment to begin with. (If we have gotten to the point of calling filling potholes and repainting bridges "infrastructure investment," then we have a bigger problem than we thought.)

Finally, it's not clear that an infrastructure boom would necessarily result in economic growth, especially not in the short term, when big projects can slow things down. For instance, a recent study of Uber trips in Melbourne, Australia, demonstrated that major transportation projects are cre-

ating significant traffic congestion. "You've got these very large projects . . . that have a short-term impact on the travel pattern of a city," Brendan Lyon, chief executive of Infrastructure Partnerships Australia, told a Melbourne newspaper. And since congestion can slow economic growth, big projects shouldn't be deployed with short-term growth gains in mind.

Myth No. 5

We know what infrastructure we need.

With financing proposals on the table from the president and the Senate minority leader, among others, it seems we already know how we'd spend that capital. After all, if both parties want to drop \$1 trillion on infrastructure, presumably they know where it should go.

SOURCE: www.washingtonpost.com



Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

REQUEST FOR QUALIFICATIONS for SCAFFOLDING CONTRACTORS MASTER AS-NEEDED AGREEMENT M10 SCAFFOLDING SERVICES CONTRACT NO. 100008142

The City and County of San Francisco (City) seeks responses to a Request for Qualifications (RFQ) from certified Scaffolding Contractors (D-39 License) interested in performing scaffolding services at various locations in San Francisco, California.

Digital files of the RFQ Package, including Appendices and Addenda (if any) may be downloaded at no cost from the Public Works' Electronic Bid Documents Download site at www.sfpublishworks.org/bid-docs. Please visit the Public Work's webpage at www.sfpublishworks.org and access the Contracts, Bids and Payments link under Contractor Resources for more information. Notices regarding Addenda and other RFQ changes will be posted on the Public Works' website and will also be distributed by email to Plan Holders.

The work will involve scaffolding services at various locations in the City, and may include, but is not limited to, erecting metal or wood scaffolding including temporary sidewalk sheltered construction work barricades.

The work is performed on an "if-and-as-needed" basis in accordance with the San Francisco Administrative Code Section 6.64(b) requirements. Contractors who can demonstrate experience, expertise and quality of work may be awarded a master agreement for a term

of up to two years and not to exceed amount of up to \$250,000. The Contract Term may be extended up to 5 years to complete the work of issued CSOs, but no new CSOs will be issued after the first 4 years. When work is available, at least three contractors awarded a master agreement will be invited to submit a competitive quotation for the work. The contractor submitting the lowest responsive quotation may be awarded the Contract Service Order (CSO) to perform the work. There is no guarantee that a Contractor who has been awarded a master agreement will be awarded any CSOs.

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Contractors interested in being awarded a master agreement must submit a cover letter requesting a master agreement for Master As-Needed Scaffolding Services with the completed RFQ Submittal Package that demonstrates their experience, expertise and quality of work. Submit the information to: San Francisco Public Works, Contract Administration, Attn: Mike Alonso, 1155 Market Street, San Francisco, CA 94103.

San Francisco Public Works will accept requests for a master agreement for this Contract on a continuous basis, but reserves the right to terminate the solicitation at any time. Contractors determined to be ineligible to be awarded a master agreement will be notified in writing within 60 days of their request.

Bid discounts will not apply during the RFQ phase, but will apply during the CSO quotation evaluation phase as per Administrative Code Chapter 14B. The projects under this Master As-Needed Scaffolding Services contract will have minimal subcontractor involvement and the majority of the work can only be performed by the prime contractor with the appropriate license. The scope of work entails scaffolding services. Accordingly, the

LBE Subcontracting Participation Requirement does not apply for this Master Agreement. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Call Lupe Arreola at 415-558-4059 for details.

For questions regarding this RFQ, send email to the Contract Manager at: Jason.Chin@sfdpw.org

Minimum requirements of San Francisco Administrative Code Chapter 6 Sections 6.21 and 6.22 requires Contractors to include with their submittals information concerning their experience and financial qualifications, San Francisco Business Tax Registration Certificate, participation in an apprenticeship program and compliance with subcontractor listing laws.

Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with San Francisco Administrative Code, Chapter 12P, Minimum Compensation Ordinance.

Contractors are hereby advised that Contractors awarded a master agreement must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

The City reserves the right to reject any or all requests for master agreement and waive any minor irregularities.

12/14/17
CNS-3079349#
SMALL BUSINESS EXCHANGE

DEPARTMENT OF MOTOR VEHICLES (DMV)

DMV Salinas Roof Replacement Project No. 17-303

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment and travel necessary for the removal of the existing asbestos containing roofing system and installation of a new polyvinyl-chloride (PVC) roof system at the Salinas DMV field office.

Contractor must possess a valid C39 contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). In addition, the bidder shall either possess a valid C22

contractor license issued by the CSLB or a valid ASB Certification issued by the CSLB that is registered with the Department of Industrial Relations (DIR), Division of Occupational Safety and Health (DOSH), to perform asbestos abatement work, or subcontract out asbestos abatement work to a subcontractor that processes either a valid C22 Contractors license issued by the CSLB or both a valid C39 contractor license issued by the CSLB and valid ASB Certification issued by the CSLB that is registered with the DIR, DOSH. Successful bidder shall furnish a Payment Bond, must pay prevailing wages, and meet DVBE requirements. (Estimate: \$200,000,00)

A mandatory pre-bid conference is scheduled at **10:00**

a.m. on 01/03/2018 at the Salinas DMV field office (meet at the flagpole), located at 260 East Laurel Drive, Salinas, CA 93906 for the purpose of discussing concerns regarding this IFB.

Bid Opening: Wednesday, January 24, 2018 @ 2:00 p.m.

This invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.caleprocure.ca.gov> or <http://www.dgs.ca.gov>.

12/14, 12/21/17
CNS-3080327#
SMALL BUSINESS EXCHANGE

3 Places Women-Owned Businesses Turn for Financing

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appreciated by time-starved female entrepreneurs, is the ability to shop for financing during non-business hours. However, some options can carry very high interest rates and costs may be confusing since business lenders aren't required to state an Annual Percentage Rate (APR). Take advantage of free online small business loan calculators to translate costs to an APR.

Put Your Best Foot Forward

Credit requirements for the financing sources listed here vary widely. Crowdfunding platforms, for example, may not have minimum credit score requirements. CDFI's may be more forgiving of credit problems in the past. And online lenders vary; some have require good credit, while others are more interested in the revenue the business is generating.

Regardless, it's a good idea to understand your personal and business credit scores before you begin shopping for a loan. Strong credit scores may increase your opportunities for lower-cost funding and make it easier to qualify.

SOURCE: www.nav.com



Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 100005837 UPPER HAIGHT TRANSIT IMPROVEMENTS AND PEDESTRIAN REALM PROJECT

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on January 10, 2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Haight Street from Stanyan Street to Buchanan Street in San Francisco, California and consists of demolition, pavement renovation, curb ramp, pedestrian, and transit bulbout construction, sewer replacement, landscaping, MUNI Overhead Contact System (OCS), fiber optic conduit installation, traffic signal, street and pedestrian lighting, traffic routing, and all associated work. The time allowed for completion is 730 consecutive calendar days. The Engineer's estimate is approximately \$10,054,751. For more information, contact the Project Manager, **Erika Heineken** at 415-919-8064.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement

by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on December 21, 2017 at 1:30 p.m., at 30 Van Ness Ave, 5th Floor Main Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid.

Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

12/14/17

CNS-3080120#

SMALL BUSINESS EXCHANGE

How to Obtain Government Grants for Small Businesses

By *Leo Sun*,

For most small business owners, the traditional avenues of financing include venture capitalists, angel investors, friends and family, and bank loans. One often overlooked method of financing is the government grant, which is usually provided for non-profit organizations. However, there have been instances when a for-profit business has been able to acquire a government grant. Some websites claim that acquiring a government grant is easy, resembling a get rich quick scheme you're likely to see on a late night infomercial. Quite the contrary - it's not, and requires an extraordinary amount of research and luck. Here are the steps you can follow to give it a try.

Where to Look and What to Avoid

First and foremost, avoid any websites that pop up on Google claiming that they can teach you

"How to Get Grants". These are all simple re-writes of information freely available on the Catalog of Federal Domestic Assistance and Grants.gov. These websites have limited business categories in which they provide grants. However, contrary to popular belief, the U.S. Small Business Administration does not. Rather, the SBA offers loan programs for small businesses. The only grants it offers are for businesses which provide "business management", "technical assistance" or "financial assistance" to existing companies.

Narrow Niche Requirements

Be aware that most government grants are extremely specific with their requirements. An example requirement could read: "for minority business owners involved in transportation related contracts emanating from DOT - Disadvantaged Business Enterprises Short Term

Lending Program". If you fail to meet any part of that requirement, then you're simply not eligible. However, due to a "life event" - for example, the death of a spouse - you could be eligible for government benefits, which could be in turn used to fund a small business. For more information, visit the government benefits portal. You may also have better luck with obtaining private grants - some small business owners have obtained grants from the Foundation Center's Foundation Grants for Individuals Online, a subscription based database for "students, artists, academic researchers, libraries and financial aid offices" to obtain funding. However, entrepreneurs are not listed, but your business might be able to find a benefactor if your business piques their interest.

SOURCE: www.businessdictionary.com